



RMCG

Environment | Water | Agriculture
Policy | Economics | Communities

Rural Industry Development Services

RMCG SERVICES FOR THE DAIRY INDUSTRY

SOILS, PASTURES, LIVESTOCK, PEOPLE AND PROFIT



RM Consulting Group (RMCG) has 25 years experience in assisting industries to take a strategic approach to growth, and helping farmers to make sound business decisions.

Our experience is based around a solid understanding of agriculture, environment, communities and industries, which comes from working with farming families, community groups, regional organisations, government and businesses. We always consider social and environmental aspects in our work.

RMCG is well placed to provide tailored consulting services to the dairy industry. We have an insight into the aspirations of the industry and understand the opportunities and limitations.

SOILS, PASTURES, LIVESTOCK, PEOPLE AND PROFIT

By integrating the following services, we link soil health, pasture and livestock productivity and health to profitability.

Our services

Farm business management: RMCG works with individual farm businesses and farmer groups to assist farmers achieve their goals. We have an in depth understanding of dairy businesses and can assist in the development of strategies to improve farm profitability.

Human resource management: Labour management on farms is a key challenge for growing dairy businesses. RMCG has worked with farming businesses to help develop strong and effective teams. This has involved assisting with recruitment, ensuring compliance with legislative requirements and providing ongoing support.

Agribusiness investment: We have expertise in agribusiness systems, agricultural investment and development, risk management and enterprise analysis for optimisation and profit.

Knowledge of farming systems: Including soil, irrigation, fertiliser and effluent management. We have worked with grazing industries including dairy on improving pasture growth, grazing management and environmental sustainability. Property Management Planning is one approach we are taking to combine technical and business management on dairy farms. We also design effluent management systems.

Strategic planning: RMCG assists rural industries with a strategic approach to planning their future.

Facilitation and project evaluation: We have demonstrated skills in project and program evaluation and facilitation of technical workshops.

Understanding of milk processing sector: We are working with several dairy processors, in both Tasmania and Victoria, on a range of technical and strategic issues including wastewater reuse.

Climate change – adaption or mitigation: We understand the effect Climate Change Policies and climate variability has on farms and industries; critical knowledge when planning an industry's future.

Leadership development, coaching and mentoring: RMCG has delivered leadership programs and develops mentoring initiatives for farmers and industry groups.

Social research – understanding how farmers make decisions: RMCG has conducted social research in a range of rural industries. We understand risks and uncertainties farmers face and how they address them. We have designed programs to assist farmers making complex decisions and adapting to difficult circumstance. Our work is used to inform industry programs and ensure they address farmer's needs.

We are available to meet and discuss any of our services with you.

EXAMPLES OF RELEVANT WORK

RMCG has recently undertaken the following work relevant to the dairy industry:

Farm business management

Business planning and financial management

RMCG assists dairy farmer clients with farm planning, business analysis, benchmarking, succession planning, investment analysis, Human Resource (HR) management and environmental management.

Human resource management

We assist our clients with recruitment, compliance requirements and provide ongoing support.

Farm discussion groups

RMCG has been involved in farmer discussion groups for over 20 years. Participation in these groups assists farmers to learn from each other, dealing with the complexity in farm decision making.

Productivity and efficiency - Tas Farming Futures

Through the Tasmanian Farming Futures project we work with Tasmanian farmers and their advisors to improve efficiency (e.g. animals, pasture, fertiliser) and reduce greenhouse gas emissions.

DPI Dairy Farm Monitor project, DPI Victoria

RMCG was engaged by DPI Victoria to assist them with the collection of physical and financial data from dairy businesses across northern Victoria. This contributes to the in depth knowledge RMCG has of dairy businesses.

Technical knowledge of soils, irrigation and nutrient management

For a range of clients, RMCG has delivered:

- Property management planning
- Efficient use of water, fertiliser and other inputs
- Effluent management plans
- Land capability and irrigation suitability studies
- Environmental Improvement Plans and
- Wastewater reuse plans.



RMCG STAFF WITH RELEVANT EXPERIENCE IN THE DAIRY INDUSTRY

Details on RMCG and each consultant can be found at rmcg.com.au

Tasmania



Doris Blaesing

Associate
P: 0438 546 487
dorisb@rmcg.com.au



Donna Lucas

Senior Consultant
P: 0459 047 478
donnal@rmcg.com.au



Anna Renkin

Consultant
P: 0427 679 047
annar@rmcg.com.au



Ashley Hobbins

Extension Officer
P: 0447 776 909
ashleyh@rmcg.com.au

Victoria



Nigel McGuckian

Senior Fellow
P: 0418 510 644
nigelm@rmcg.com.au



Adrian Kennelly

Principal
P: 0418 992 056
adriank@rmcg.com.au



Daryl Poole

Senior Consultant
P: 0418 992 056
darylpo@rmcg.com.au



Jacqui Knee

Consultant
P: 0400 054 690
jacquik@rmcg.com.au

The above consultant are a core team for the dairy industry. RMCG has other consultants with specialist skills that can be drawn on, including:

- Natural resource management
- Irrigation development
- Engineering
- Climate change issues and policies
- Wastewater and waste management

General enquiries

(03) 5441 4821
E: rm@rmcg.com.au
W: www.rmcg.com.au

Victorian Offices

Bendigo
Street Address:
135 Mollison Street
Bendigo VIC 3550

Postal Address:
PO Box 2410
Bendigo DC VIC 3554

P: (03) 5441 4821
F: (03) 5441 2788
E: rm@rmcg.com.au

Melbourne
Suite 1, Level 1
357 Camberwell Road
Camberwell VIC 3124

P: (03) 9882 2670
F: (03) 9882 0996

Torquay
Street Address:
5/16 Gilbert Street
Torquay VIC 3228

Postal Address:
PO Box 620
Torquay VIC 3228

P: (03) 5261 6105
F: (03) 5261 5515

Tasmanian Office

Street Address:
3/9 Arnold Street
Penguin TAS 7316

Postal Address:
PO Box 396
Penguin TAS 7316

P: (03) 6437 2264
F: (03) 6437 2271

RMCG work areas

- Integrated Water Resources Management
- Climate Change
- Natural Resource Management and Landscapes
- Agribusiness and Farm Management
- Recycled Water Management
- Rural Industry Development
- People, Knowledge and Strategy